COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY BAY STATE GAS COMPANY D.T.E. 01-81

Respondent: Timothy Newhard

REQUEST: Bay State Gas Company to the Attorney General -- First Set

DATE: April 25, 2002

REQUEST BSG-AG-1: Please provide a detailed description of Mr. Newhard's experience

in the area of financial derivatives and risk management. Include any relevant work experience and copies any prefiled testimony previously prepared by Mr. Newhard addressing financial

derivatives and/or risk management.

RESPONSE: Mr. Newhard's experience in the area of financial derivatives and

risk management is based on his education and his twenty years of

experience in the areas of energy regulation and finance. Mr. Newhard's academic experience includes his MBA with

concentrations in finance and economics. His education also

includes the courses and testing done in preparation for passing the Chartered Financial Analyst's exams. Mr. Newhard twenty years

of experience in the energy and telecommunications fields

includes all aspects of risk management and cost minimization for

service provided to utility customers.